



Europass Curriculum Vitae

Personal data



Surname(s) / Name(s)

Milošević Dragana

Address(es)

Aleksandrova obala 21 Zelenika, 85340 Herceg Novi, Montenegro

Telephone no

+382 68 045 155

E-mail

milosevic.d@ucg.ac.me; dmilosevic27@gmail.com

Citizenship

Montenegrin

Date of birth

15.09.1995.

Sex

Female

Working experience

Dates

15.09.2020. – University of Montenegro – Faculty of Maritime Studies Kotor

Job position

Teaching Associate – Full time

Tasks

Performs exercises in a group of subjects from the scientific field of Maritime Management at the Faculty of Maritime Studies Kotor. The subjects she was engaged in during her undergraduate studies are: Maritime Service Marketing, Maritime Management, Management Theory, Maritime Marketing, Organization of maritime companies, Maritime market research, Basics of seaport logistics, Business logistics, Shipping business, Organization of Work and Shipboard Management. At the Postgraduate Master's studies, she was engaged in the subjects: Maritime Freight Markets, Strategy of Positioning in Shipping and Digital Marketing in Seafaring.

Name and the address of the employer

University of Montenegro, Faculty of Maritime Studies Kotor, Put I Bokeljske brigade 44, 85330 Kotor, Montenegro, <https://www.ucg.ac.me/pfkotor>; e-mail: pfkotor@ucg.ac.me

Dates

12.12.2019. – 15.09.2020. University of Montenegro – Faculty of Maritime Studies Kotor

Job position

Teaching Associate – Part -Time

Tasks

Performs exercises in a group of subjects from the scientific field of Maritime Management at the Faculty of Maritime Studies Kotor

Dates

15.01.2019. – 15.10.2019. University of Montenegro – Faculty of Maritime Studies Kotor

Job position

Internship program

Tasks

- administration in the field of Erasmus + international mobility and the teaching process
- training for work related to moodle eLearning portal
- help during the colloquium
- occasional work in the student service and communication with students
- creating reports for the Faculty's website
- participation in promotional activities of the Faculty (promotions by secondary schools, info days)
- training for assistance during the organization of a scientific conference
- training in writing procedures for the development of scientific research projects
- contribution to the preparation of the Sector Study: Maritime Economy of Montenegro (January 2019)

Education and training

Dates	12.11.2021. -
The title of the qualification	PhD student
Major subjects / acquired professional skills	Study program: MARITIME MANAGEMENT AND LOGISTICS
Name and type of the organization that offered the education and qualification	University of Montenegro, Faculty of Maritime Studies Kotor, Put I Bokeljske brigade 44, 85330 Kotor, Montenegro
Dates	08.10.2018. – 01.10.2021.
The title of the qualification	Master of Maritime Management, MSc
Major subjects / acquired professional skills	Study program: Maritime Management Average grade: 10.00 Master thesis: „ Application of business strategies to achieve the competitive advantage of marinas in Montenegro “
Name and type of the organization that offered the education and qualification	University of Montenegro, Faculty of Maritime Studies Kotor, Put I Bokeljske brigade 44, 85330 Kotor, Montenegro
Dates	23.09.2017. – 20.09.2018.
The title of the qualification	Specialist of Maritime Management, Spec. Sci
Major subjects / acquired professional skills	Study program: Maritime Management , module: Customs, forwarding and insurance Average grade: 9.50 Scholarship holder of Herceg Novi Municipality Specialist thesis: " Research and projections of the development of marinas and nautical tourism in Montenegro ".
Name and type of the organization that offered the education and qualification	University of Montenegro, Faculty of Maritime Studies, Put I Bokeljske brigade 44, 85330 Kotor, Montenegro
Dates	12.09.2014. – 04.07.2017.
The title of the qualification	Bachelor of Maritime Management, BSc
Major subjects / acquired professional skills	Study program: Maritime Management , module: Customs, forwarding and insurance Average grade: 9.36 Scholarship holder of Herceg Novi Municipality
Name and type of the organization that offered the education and qualification	University of Montenegro, Faculty of Maritime Studies Kotor, Put I Bokeljske brigade 44, 85330 Kotor, Montenegro
Dates	01.09.2010. – 20.06.2014
The title of the qualification	Economic technician
Major subjects / acquired professional skills	Mathematics, Accounting, Business Economics, Statistics, Marketing, Finance Diploma thesis: "Current Assets in a Company" Diploma "Luča"
Name and type of the organization that offered the education and qualification	Secondary mixed school „Ivan Goran Kovačić“, Branka Ćopića br.4, 85340 Herceg Novi, Montenegro

Study visits

Integration Quality Management System ISO 9001 and Quality Assurance System, Summer School of University of Split, September 2019.

Personal characteristics and competences

Mother tongue
Other languages

Montenegrin

Self-evaluation

European level ()*

English

Understanding				Speaking				Writing	
Listening		Reading		Speaking interaction		Speaking production			
B2		B2		B2		B2		B2	

Bibliography, engagements - in summary

Milošević is the author and co-author of several scientific papers in the field of Management and Marketing in the maritime industry. She has participated in international scientific conferences and training sessions. She is a member of the working team on a project of international importance. As a participant in the international staff mobility program, she taught and trained at higher education institutions in Romania, Lithuania, and Latvia. She is also a member of the Association of Women in Logistics and the non-governmental association NU 'Alumni Club of the Faculty of Maritime Studies Kotor'.

Classification bibliography

Papers in international journals (not indexed in SCI/SCIE/SSCI/A&HCI lists)

Šekularac-Ivošević, S., Milošević, D., Lakonić, Đ. and Melović, B. (2023). Social Media in the Shipping Industry: The Intensity and Content of the Marketing Activities. STED Journal. Volume 5, Issue 2, 20-28. DOI 10.7251/STED2302020S.

Šekularac-Ivošević, S., Milošević, D. (2022), „*An Analysis of Qualifications and Personal Characteristics of Successful Marina Managers*“, *Časopis Pomorskog fakulteta Kotor – Journal of Maritime Sciences (JMS)*, 23 (1)/2022, pp. 141-152. ISSN 2787-8880 (Print), ISSN 2787-8899 (Online), DOI: <https://doi.org/10.56080/jms220511>.

Milić-Beran, I., Milošević, D. and Šekularac-Ivošević, S. (2021), „*Teacher of the Future in Maritime Education and Training*“, *KNOWLEDGE - International Journal*, 46 (1), pp. 119–125. ISSN: 2545-4439 (Online), Available at: <https://ikm.mk/ojs/index.php/kij/article/view/4> (Accessed: 25 July 2022).

Papers at international scientific conferences

Milošević, D., Milić-Beran, I. and Šekularac-Ivošević, S. (2023). *How do the recent disruptive events transform the marina strategy: Evidence for Resilient Business*, 3rd Kotor International Maritime Conference KIMC 2023, 26-29 November 2023, Kotor, Montenegro.

Milošević, D. (2023). *Empowerment of Gender Equality in the Maritime Sector*. International Conference "Trends and Challenges of Female Engineers in Logistics and Traffic". Engineering Academy of Serbia, September 28, 2023, Belgrade, Serbia.

Šekularac-Ivošević, S., Milošević, D., Lakonić, Đ. and Melović, B. (2023). *External And Internal Digital Marketing Activities In The Shipping Industry: The Analysis Of Social Media Advertisement*. XII International Conference of Social and Technological Development STED 2023, June 15-18, 2023, Trebinje, Republic of Srpska, B&H.

Šekularac-Ivošević, S., Milošević, D., Banović, N., Kovačević, Z. and Poletan-Jugović, T. (2023). *Yachting Industry in Montenegro: A Panel Discussion on Management, Marketing and Sustainable Development*. 10th International Maritime Science Conference IMSC 2023, May 8th & 9th 2023 – Solin, Croatia.

Šekularac-Ivošević, S., Lakonić, Đ., Melović, B., Milošević, D. and Ovčina, V. (2022). *Marketing Effects Of Social Media Activities In Shipping: A Comparative Analysis Of Container And Multipurpose Operators*. 2nd Kotor International Maritime Conference KIMC, November 27-30, Kotor, Montenegro.

Šekularac – Ivošević, S. and Milošević, D. (2021). *Maritime Management as a Profession: Shaping the position of the marina manager*. 1st Kotor International Maritime Conference KIMC 2021, 26–27 November Kotor, Montenegro.

Milošević, D., Ivona Milić-Beran, I. and Šekularac-Ivošević, S. (2021), „*Montenegrin Marinas Before and During The Covid-19 Pandemic: Cost Leadership Strategic Perspective*“, *Conference Proceedings of the 2nd International Conference of Maritime Science & Technology NAŠE MORE 2021*, Maritime Department, University of Dubrovnik, Dubrovnik, Croatia, 17th – 18th September 2021, pp. 242-253. ISBN 978-953-7153-60-1.

Milošević, D. (2020). The impact of COVID-19 on maritime tourism: challenges and recommendations for Montenegro. Student International Scientific Conference, 27 May, BNTU, Batumi.

Šekularac-Ivošević, S. and Milošević, D. (2019), „*Innovation Through Collaboration: The Application In Maritime Industry*“, *Conference Proceedings of the 1st International Conference of Maritime Science & Technology NAŠE MORE 2019*, Maritime Department, University of Dubrovnik and Faculty of Maritime Studies, University of Rijeka, pp. 567-578. ISBN 978-953-7153-52-6.

Milošević, D. and Šekularac-Ivošević, S. (2019), „*The Framework for the Benchmarking Analysis of Marina Business: The Example of Montenegro*“, *Book of Proceedings, 8th International Maritime Science Conference IMSC 2019*, 11th-12th of April, 2019, Budva, Montenegro, pp. 201 -214. ISSN 1847-1498.

Visiting lecturer

Lithuanian Maritime Academy, Port Economics and Management Department, ERASMUS+ teaching mobility, Klaipeda, Lithuania, 26/06/2023.-30/06/2023.

„Mircea Cel Batran” Naval Academy, Faculty of Navigation and Naval Management, ERASMUS+ teaching mobility, Constanta, Romania, 07/03/2023. - 12/03/2023.

Working on the projects	NAUTICA CBC (01.03.2021 – 31.01.2023.) <i>Strengthening, innovation and promotion of the nautical tourism offer and cultural heritage by cross-border cooperation</i> – Financial Manager
Organization of the scientific conferences	Organizational Board of the <i>4th Kotor International Maritime Conference (KIMC 2024)</i>
Membership in associations	Association of Women in Logistics, 2023. NU "Alumni Club of the Faculty of Maritime Studies Kotor of the University of Montenegro", 2023.
Other references	Member of the board in the monograph production team of the Faculty of Maritime Studies Kotor, 2019, ISBN 978-8680031-65-1. Participant of training within the BLUEWBC project "Sustainable development of Blue economies through higher education and innovation in the countries of the Western Balkans", November 2022. Lecturer within the international interdisciplinary summer school in English (LLL program) entitled "Sustainable development of the yachting and cruising industry", July 2023.